



Staffordshire
Chambers of
Commerce.

Export Opportunities

Renewable Energy Supply-chain Export Markets

For:

Engineers | Consultants | Oil & Gas Suppliers & Operators |
EPCs | Tech Providers | Waste | Manufacturing | Investment



Let's Do Business Expo
Leading the way for Staffordshire Businesses
11 November 2021 • Uttoxeter Racecourse • 10am – 4pm



ABOUT THE PRESENTATION

The [COP26](#) conference and the recently published [UN report](#) on Climate Change has put the global spotlight on expediting our shift towards clean and renewable sources of energy.

Governments across the world are investing heavily in “greening” their economies: shifting from oil, gas, and coal, to clean and renewable energy; integrating a circular economy approach in all aspects of society; and making use of data and smart tech to make their cities cleaner and more efficient.

With government investment comes opportunity.

The UK has long been a respected hub for engineering, advanced manufacturing, and technological development – so much so, contractors, governments, and project managers the world-over seek British products and expertise, in order to ensure a high-quality output.

The Staffordshire Chambers of Commerce brings together a number of experts from key trade support and industry insight bodies to present at this year’s [Let’s Do Business Exhibition](#):

- Renewable market overview in key overseas markets (to start with: Portugal & Saudi Arabia) – future opportunities, and high-level political landscape, in order for British companies to capitalise upon the imminent changes.
- Trade support – how British businesses can tap-into trade support from the domestic level (as well as how oil & gas companies can benefit from the pivot to clean energy).
- Global review of renewable CAPEX projects in Solar, Waste-to-Energy, Wind, Energy Storage, Hydrogen, and Carbon capture – and how to find global CAPEX and OPEX projects.

This presentation is open to all West Midlands-based businesses and will serve as a pilot event for a longer-network orientated trade mission covering a number of key global regions (provisional: Portugal, Saudi Arabia, Taiwan, and Brazil).

This event will be held physically, with speakers presenting at 2021’s Let’s Do Business conference either physically or digitally.



TIME	SPEAKER	DESCRIPTION
10:00 – 10:05	Samuel Beard	Staffordshire Chambers of Commerce – the SCC brings together a number of key organisations to the backdrop of the COP26 conference. Outlining how energy and tech companies can find opportunities in the marketplace and tap into region-specific export support (Portugal and Saudi Arabia)
10:05 – 10:25	Neil Golding	Energy Industries Council – Global energy CAPEX and OPEX opportunities in renewable energy, with a general focus on: Solar, EfW and Biomass, Onshore Wind, Offshore Wind, Floating Offshore Wind, Energy Storage, Hydrogen, and Carbon Capture, and how the EIC can support market insights and networking globally.
10:25 – 10:55	Chris Innes-Hopkins	Saudi British Joint Business Council – As Saudi Arabia shifts towards renewable and clean energy (as outline in Saudi Vision 2030), the SBJBC will present the energy and tech opportunities British firms can capitalise upon, and how the SBJBC can support market entry efforts.
10:55 – 11:15	Colin Reid	Solar Balance – More than 70% of Portugal’s energy consumption comes from renewable sources. With Portugal’s ambition being to surpass this, Solar Balance with the BPCC will provide an overview of how British companies can be a part of this ambition and the support available in market entry and opportunity sourcing.
11:15 – 11:30	Ian Stevens	DIT Clean Growth Team – The British government has made it clear that its support for “traditional” energy sources will shift entirely towards renewable methods. The DIT’s Clean Growth Team shall present what this transition will look like and how companies that may have previously only operated in traditional energy markets (oil and gas) can tap into government support and pursue clean energy opportunities.

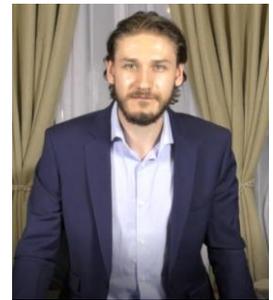


ABOUT THE SPEAKERS

Moderator – Staffordshire Chambers of Commerce

Samuel Beard – Global Business & Investment Officer

Coordinates the Staffordshire Chambers of Commerce's international networking efforts, connecting its members to export and investment opportunities across the EU/EECAN, Middle East, N & S. Americas, and Asian regions. Sectors include: energy, infrastructure, manufacturing, defence/security, automobile, investment/FDI.



Speaker - Energy Industries Council (EIC)

Neil Golding – Director, Market Intelligence

With over 20 Years' in the energy industry, including working with HIS Energy, Neil currently heads up a team of energy analysts at the EIC,. The team's main role is to support EIC members in identifying business opportunities in the global energy markets. Recent work has seen Neil engage with stakeholders in the energy transition sectors, successfully leading work in the hydrogen and carbon capture sectors.





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ABOUT THE SPEAKERS

Speaker – Saudi British Joint Business Council (SBJBC UK)

Chris Innes-Hopkins – UK Executive Director

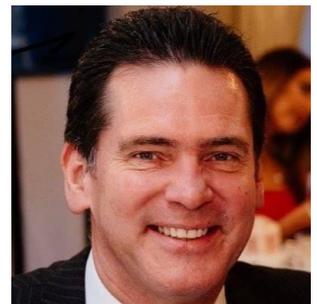
SBJBC is a private sector led association with over 150 Saudi and British members from different sectors, and Chris heads SBJBC UK's Secretariat in London. A key objective is to leverage more UK private sector participation in Saudi Vision 2030 implementation, including renewable energy and infrastructure. The SBJBC works closely with both governments to that end. We are also part of the BCC's Global Business Network.



Speaker – Solar Balance & BPCC

Colin Reid – General Manager

With more than 25 years' experience in the Middle East oil industry, since the 1990s Colin has focused on the development of renewable energy structures, with the past ten years focusing on the Portuguese market. Solar Balance operates and raises investment for renewable energy projects and assets across the country; positioning him perfectly for guiding British firms on how to capitalise on the opportunities presented by the Portuguese market.





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ABOUT THE SPEAKERS

Speaker – Department for International Trade (DIT)

Ian Stevens – Clean Growth Advisor (Midlands)

Supports Midlands-based businesses in capitalising on net zero business opportunities, furthering the UK's clean growth agenda. Marrying 25 years' experience in the electronic and engineering sector with involvement in Defence/Aerospace, Industrial, Oil & Gas, Transportation, and industrial sectors across the EU, USA, and Asia regions.



Department for
International Trade



Want to Join us?

Book your free place [here](#).

Date: 11th November 2021

Time: 10:00 – 11:30 (GMT)

Place: Uttoxeter Racecourse
(Pavilion Room)

Cost: Free

Open-to: All

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